

PLUS CHEM

Your Distributor
for Speciality Chemicals
in Europe



www.pluschem.com



OUR PHILOSOPHY

PlusChem is a European network of independent distributors of speciality chemicals. Each national distributor has long-standing experience and expertise in the representation of international producers of speciality chemicals in their home markets.

PlusChem EEIG was founded in February 2000, as a European Economic Interest Grouping (EEIG) - a corporate entity, representing the interests of its 7 stakeholders. It is a cross-cultural group based on European rather than the individual member state legislation and business ethics.

At its core is synergistic development achieved by communication and co-operation among our members, and we pride ourselves on the excellent team work that exists in our group.

We have a broad geographical reach, linking European and overseas suppliers alike with our local markets.

YOUR DISTRIBUTOR FOR SPECIALITY CHEMICALS IN EUROPE








Each of the PlusChem affiliate companies is an independent privately owned enterprise and are in most cases second or third generation companies. The partners therefore have a long standing and well respected position in their local marketplace, and have well founded businesses based upon the core principles of strong supplier and customer relationships, industry sector knowledge and technical leadership.

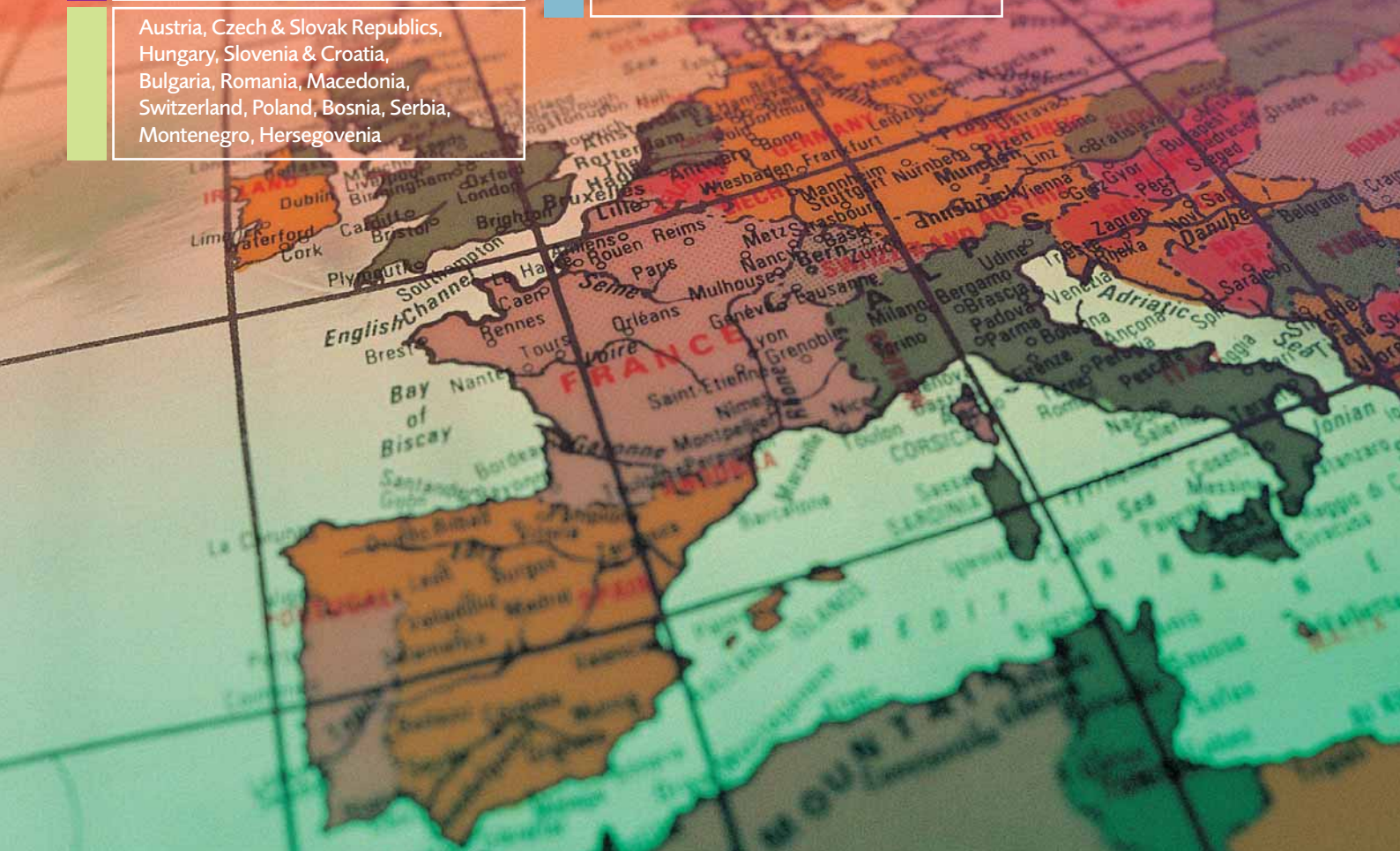
Our business mirrors the European chemicals industry as a whole, strong in its diversity. The strengths of our group are the strengths of our individual partners - well established medium sized distributors with long standing businesses built upon good customer service and supplier relationships, and backed with comprehensive technical support.

We are present in most market segments and leaders in most - plastics and plastics additives, coatings, market cosmetics, adhesives, rubber chemicals, pharmaceutical intermediates, actives and excipients, food and many others.

Our pool of market knowledge, enabled by strong intergroup synergy, allows us to serve a broad range of market sectors bringing support and value to principal and customer alike.



	UK, Ireland		Italy
	Spain		Germany, Switzerland, Poland
	Portugal		Finland, Russia, Baltic States, Ukraine, Poland
	Austria, Czech & Slovak Republics, Hungary, Slovenia & Croatia, Bulgaria, Romania, Macedonia, Switzerland, Poland, Bosnia, Serbia, Montenegro, Hersegoenia		



PlusChem recognises the needs of manufacturing principals and customers, for a service orientated, value driven distributor. We offer broad based expertise in chemicals marketing, backed by a culturally diverse networked group of market leading partners working within a framework of the highest recognised professional industry standards. We aim to be the pan European speciality chemicals distributor of choice.

Who we are:

- Networked group offering pan European coverage
- Independent Partners
- Speciality focussed
- Technically driven, chemicals marketing oriented
- European and local dimension
- Partners of choice for leading manufacturers around the world
- Group turnover €294m, 284 employees, market coverage - 20 countries, tonnage sales = 300kMT per annum



Pluschem are also pleased to have a working alliance partner in Chemical Distribution Network (CDN), linking distribution interests between Europe and the USA.

This is a similarly organised and structured group to ourselves combining the interests of 21 independently owned North American distributors with a combined turnover of nearly \$1Bn.

Contact details for CDN are:

Mr Chris Coates, Executive Director
Chemical Distribution Network

Ph: 001 630-778-2073

Fax: 001 630-839-1070

email: ccoates@cdngroup.com

<http://www.cdngroup.com>

<http://www.chemdisnet.com>

Our groups co-operate to exchange and develop synergies, and capitalise on group sourcing interests.

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PlusChem EEIG
c/o National Chemical Company
NCC House
42 Lower Leeson Street
Dublin 2, Republic of Ireland
Tel: 0044 1624 837 413
Fax: 0044 8701 286 902
e-mail: info@pluschem.com
www.pluschem.com